



KERALA AUTOMOBILES LIMITED

(Government of Kerala Undertaking)

An ISO 9001 : 2015 Certified Company

GSTIN : 32AABCK0142M1ZW

Invitation of Expression of Interest (EOI) from Vehicle Insurance Service Providers

Kerala Automobiles Limited (KAL), a Government of Kerala undertaking engaged in the manufacturing and marketing of electric two/three-wheelers, invites **Expression of Interest (EOI)** from reputed and IRDA-licensed **Vehicle Insurance Service Providers** for associating with KAL to provide comprehensive insurance-related services to its customers.

Scope of Services

The selected insurance service provider shall:

- Facilitate **motor insurance coverage** (comprehensive and third-party) for vehicles manufactured and sold by KAL.
- Provide **end-to-end assistance** in policy issuance, renewal, claim processing and settlement.
- Offer insurance products from both **public and private sector insurers** through authorized channels.
- Enable seamless and transparent financial transactions with KAL through an approved platform or POSP arrangement.
- Ensure full compliance with **IRDAI regulations** and KAL's internal guidelines.

Eligibility Criteria

Interested entities must:

- Be a **licensed insurance service provider/corporate agent** registered with IRDAI (valid license to be enclosed).
- Have a minimum of **ten years' experience** in vehicle insurance operations.
- Demonstrate a proven track record of handling insurance portfolios of reputed automotive or allied organizations.
- Possess the necessary infrastructure and manpower to support KAL's customers across Kerala and other markets.

Submission Details

Interested firms are requested to submit their detailed **proposal / Expression of Interest** along with relevant credentials, company profile, license copy and list

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Manufacturers of Electric Three Wheelers



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of major clients to the undersigned by email catomd.kal@kerala.gov.in

The EOI should reach the undersigned **within 7 days from the date of this notice**. KAL reserves the right to accept or reject any or all EOIs without assigning any reason thereof.

Note:

This EOI is intended to identify eligible insurance service providers for future collaboration. The final terms and conditions of engagement will be decided after evaluation and mutual discussions.

Sd/-

Managing Director

